

# CASE STUDY

CUSTOMER - AUTOMOTIVE INDUSTRY

etiFAB  
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**PROJECT DESCRIPTION:** Manufacture transmission valve body plates for Automotive Industry Customer.



**BACKGROUND INFORMATION:** Automotive Industry Customer wasn't paying attention to their inventory levels on a part their previous fabricator was supplying them. The Customer suddenly couldn't build a very popular transmission due to lack of inventory. ETI Fab immediately ordered material and then ran ten samples in addition to two quality masters and submitted to the Customer.



**PROJECT TIMELINE:** First purchase order 07/16/2019, shipped 250 plates 08/12/2019.



**EQUIPMENT REQUIRED:** CNC Laser



**RESULTS:** The Customer indicated that ETI Fab was the first vendor to ever get these parts right on the first try. The Customer placed an order for hundreds of units and was able to restart production of the transmission in question.



**Customer Comments:** "While searching for a manufacturer for transmission valve body plates, we found various companies that couldn't manufacture a good part. However, upon working with ETI Fab, we quickly noticed that they were up to the challenge. ETI Fab was very quick to produce and get parts to us when we were in a difficult spot. They pulled through for us and continue to do so."

**ROBIN ROBERTS**

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