

The logo features the word 'eti' in a stylized red font with rounded, interconnected letters. To its right, the word 'FAB' is written in a bold, black, sans-serif font with wide letter spacing.

eti FAB

THE METAL FABRICATION EXPERTS

———— WHO WE ARE

Headquartered in Westfield Indiana, eti FAB is a one stop shop for anything requiring metal fabrication. eti FAB services include metal fabricated parts and machined components. Our facility offers laser CNC cutting, bending, stamping, punching and welding capabilities, blasting and assembly services. eti FAB has CNC lathes, and mills.



———— WHO WE ARE

With over 100 years of combined work experience, our team has the knowledge to take on any job. We like complexity or simplicity and tackle jobs no matter how large or small. Using our equipment, knowledge and time-tested techniques, our expert craftsmen are committed to delivering your projects on time and on budget.



———— eti FAB Launch Strategy

- Create ETI Network of Companies metal fabrication division to become more insular by valuing quality and delivery.
- Invest in fabrication equipment and manufacturing facility in Westfield Indiana.
- Building released to eti FAB June 6th, 2019.
- First part manufactured by Month-End June 2019.
- ETI South Bend becomes customer of eti FAB and will play a key role in constant monitoring of Quality performance.

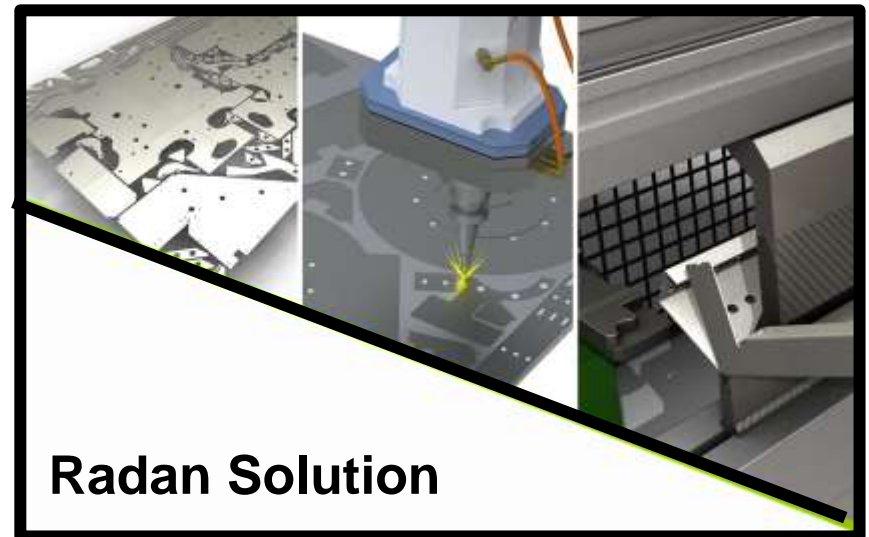
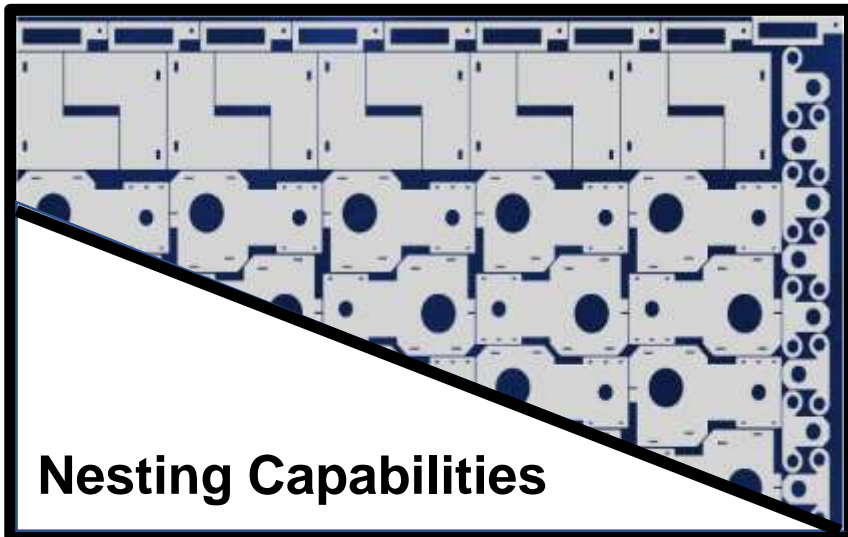
———— WHY eti FAB?

The ETI supply base story!

- Excessive Non-Conformances from Supply base
 - Dimensional issues - Out of specification when inspected
 - Fit issues - Assembly issues due to feature locations
 - Coating issues - appearance, adhesion, mismatch color, excessive rework
 - Rework issues - offline rework processes used
- OTD issues
 - Late deliveries
 - NCM returns cause delay of production builds
 - Excessive machine downtime
 - Lost customers
- Capacity constraints - not prepared for ETI growth goals
- Engineering changes slow and costly
 - Weeks to supply prototype parts
 - Dimensional issues
 - Minimal engineering support

———— WHY eti FAB?

- Tactical Software integration
 - Quoting, Flat panel .dxf file and bending files, and nesting creation completed simultaneously.
 - Lead time reduction
 - Capable of using most file types for customer models
 - Licensed to use AutoCad/SolidEdge 3-D software
 - RADAN CAD/CAM Nesting software



———— WHY eti FAB?

• **SPEED is our weapon!**

_____ How can etiFAB support Hoosiers?

- Metal fabrication
- CNC machined components
- Welding
- Streamlined ordering process
- Stamping

etiFAB's path is to be a **VALUE ADD Partner** instead of a traditional Value Stream Supplier



THE METAL FABRICATION EXPERTS

- EasyWater
- Jasper Engines & Transmissions
- Standard Locknut, LLC
- LionsHead Precision Metals, LLC
- Noble Industries
- Smart Guided Systems, LLC
- dormakaba USA Inc.
- Westfield Chamber of Commerce
- Ashpaugh Electric
- Automatic Pool Covers, Inc.
- 3rd Dimension Industrial 3D Printing
- Grinds Coffee Pouches
- Peterson Construction
- 1st Source Bank
- Modern Machinery
- ZF/TRW
- Crown Lift Trucks
- Ryerson
- Batesville Casket Company
- Contour
- Real Power
- Faegre Baker Daniel
- APTIV
- ETI & ETI Controls
- Euclid Machining Company



OUR TEAM

LEADERSHIP



BEN CRAWFORD
President/ CEO



ANTHONY MACRI
Director of
Engineering



TERESA HES
Manager of Procurement &
Supply Chain

SALES



ROBIN ROBERTS



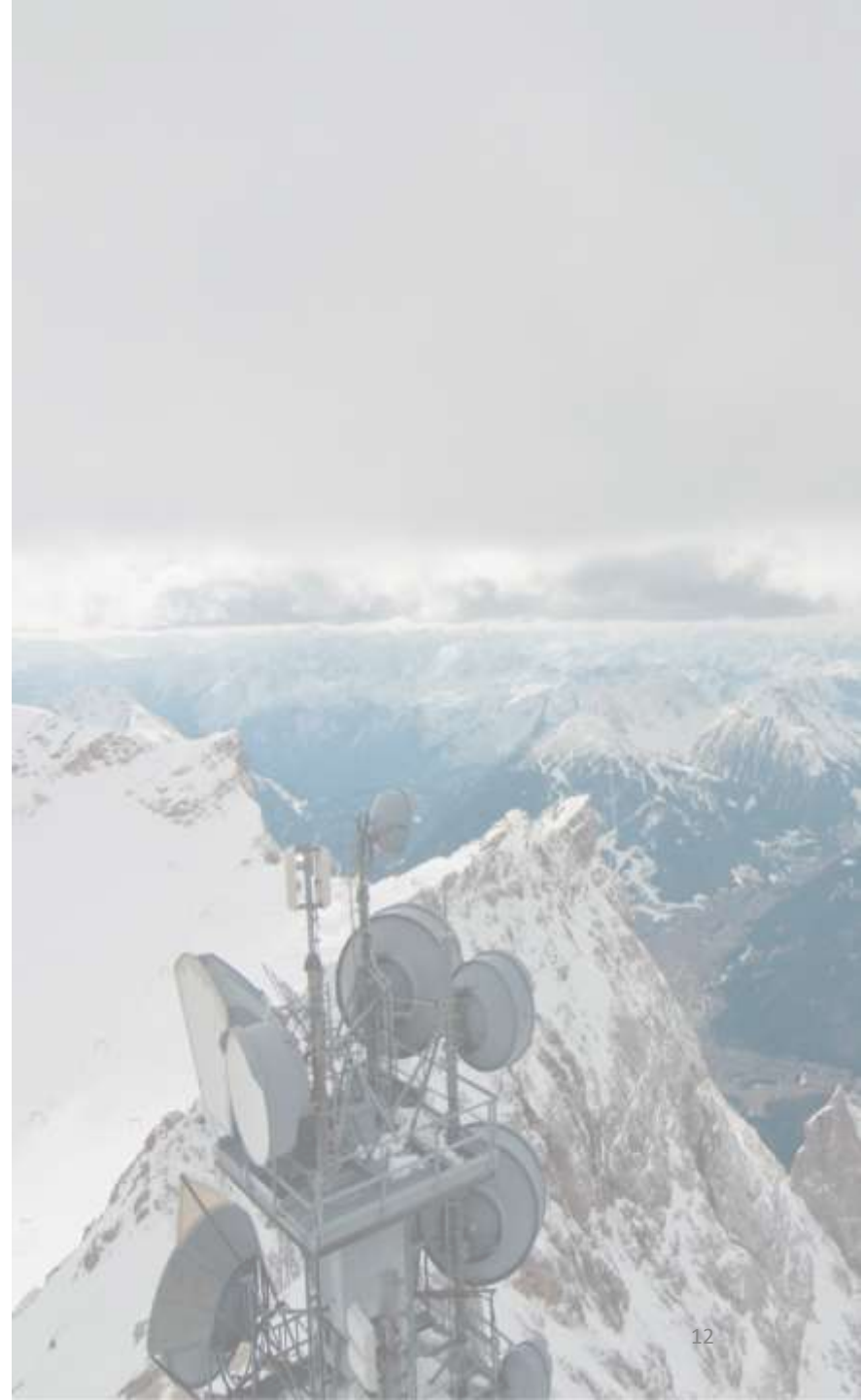
JEREMY CRAWFORD





WHO IS ETI

Headquartered in South Bend Indiana, ETI has been a world leader in sensors and controls for snow and ice melt systems, heat trace, and microwave waveguide dehydration for the past 53 years. Our engineering and production teams work with our customers to design and manufacture solutions to their problems with a focus on energy efficiency and dependability.





HISTORY

ETI was founded in 1968 and began producing the first Snow Switch[®] sensing and control products for commercial deicing in the industry. Having been awarded numerous patents for technologies used in snow and ice detection, condensate and humidity control, ground fault and arc detection, energy management, power distribution and air pressurization systems, ETI has grown into a trusted name worldwide for environmental sensors and controls.



GLOBAL FOOTPRINT





OUR PRODUCTS



SnowSwitch

The SnowSwitch line consists of several sensors that communicate with controllers to offer rain and snow melting applications for residential, commercial, and industrial applications.

Netcom

The Netcom line is a range of dehydrators that offer dry pressurized air to waveguide coaxial cable transmission lines.

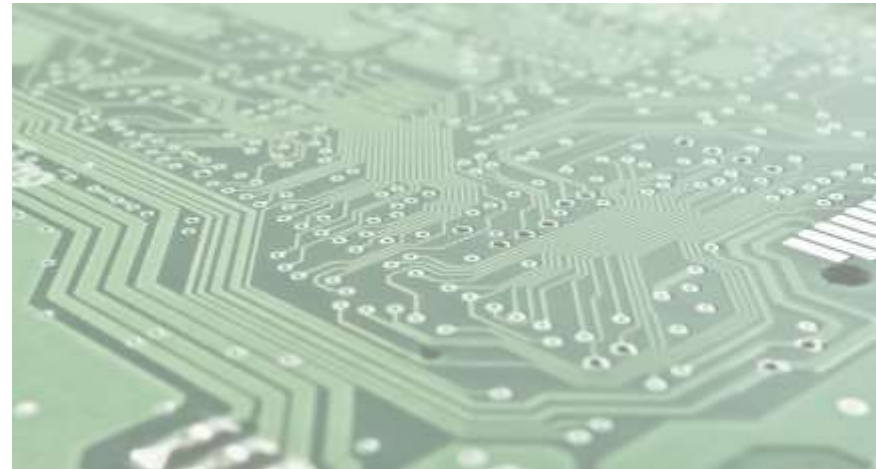
Tracon

The Tracon line offers a robust line of controllers offering heat trace for pipe and other applications for residential, commercial, and industrial applications.



WHO IS ETI CONTROLS

Headquartered in South Bend Indiana, ETI Controls provides a variety of electronic circuit board assembly requirements. With over 58 years of combined experience in both Through-Hole and Surface Mount Technology, ETI Controls produces high-quality circuit boards, maintaining the high standards that have come to be expected from the ETI Network of Companies.





ETI NETWORK OF COMPANIES TODAY & FUTURE PICTURE

ETI FAB - 6/19

Acquired metal fabrication division from well known electronics manufacturer in Indianapolis, IN

ETI CONTROLS - 1/20

Launching PCB assembly manufacturing division to become more insular and improve product quality

ISO:9001

Target certification date by end of 2021

NEXT GEN PRODUCTS

Currently developing the next generation line of products for the snow melt, heat trace, and satellite communications industry

THANK YOU



Robin Roberts

Business Development Representative

Direct: +01 (574) -999-1434

rroberts@networketi.com

Jeff Frazee

Plant Manager

Direct: +01 (765) -635-4587

jfrazee@networketi.com

17055 Oak Ridge Rd. • Westfield, IN 46074 USA • Main: +01 (574) 233-1202 • Fax: +01 (574) 233-2152